

“DISCLOSURES”

Volume I, Issue I

September 2005

Special Points of Interest:

- MedCorr Enhancements
- User Guide
- Launch Disk
- MEDCORR / NET
- Premia Partner

OFFICIAL WELCOME

Welcome to the first issue of our newsletter, “*Disclosures*,” a direct link to our many users in both California and nationwide. We realize that communication with our users is important in keeping our product technology and features on the cutting edge.

As our company grows and our products develop, we want you to be there with us, sharing our vision.

To find out the latest news and developments not only in the Visual Records world but the medical world in general, please watch for “*Disclosures*,” which we will be distributing every month for the remainder of this year.



In 2006, “*Disclosures*” will be distributed bi-monthly.

We hope that you will enjoy reading this first issue!

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Featuring Three Exciting, New Tools

Visual Records is proud to present our exciting, new 2005-2006 enhancements for MedCorr:

- Imaging
- Enterprise Reporting
- Requester Portal

The Imaging module allows users to easily scan and store images such as authorization forms and attach them to patient or request records. One of our works in progress associated with imaging will be our “scan-and-fill” forms, which provides users with a quick, convenient and secure

method to produce an unlimited number of commonly used medical forms such as school physicals, immunizations or physician referrals.

Enterprise Reporting enables multi-facility organizations to efficiently create and distribute ad-



ministrative reports from MedCorr or other enterprise data with drill down OLAP style functionality.

The Requester Portal allows web based submission of Release of Information requests in a secure and confidential environment.

These new upgrades will significantly benefit any department by increasing efficiency, streamlining workflow and centralizing enterprise information.

USER GUIDE "ON THE LOOSE"

Visual Records has released a fully comprehensive user guide for MedCorr 2.2a. The user guide is available in a PDF format on our website through this Client Login [link](#). If you do not have a login, please send us an e-mail to request this information at sales@visualrecords. A hard copy of the user guide is also available at a small cost, which you can also request by e-mail.



LAUNCH DISK

A launch disk of our latest, release version of MedCorr, version 2.4, has been completed and will be distributed to our HIM friends in September.

The full-version software product disk will make it easier and more convenient for users to truly explore the program at their own leisure. This disk includes our on-line documentation and imaging data.

Look for your disk in the mail soon! If you would you like to be placed on our distribution list, please contact us at sales@visualrecords.com.

"This launch disk will demonstrate to HIMs the true comprehensive capacities and enterprise scope of MedCorr."

- Duke Lotherington, CTO

"MedCorr / NET is our simple solution to getting MedCorr in your hands quickly and easily.

No fuss, no hassle."

- Bob Baddorf, CEO

MEDCORR / NET

Coming Soon!!! We understand that it may take some time to approve a comprehensive product like MedCorr for your department, but we have made it easier to get your hands on the latest version of our product through our remote data hosting service. Through this service, you will have access to your own private database, where your data will be hosted at a secure data center. This service is very affordable and simply, the best way to get a quality product like MedCorr in your hands quickly.

Contact sales@visualrecords.com to find out more.

And the Answer is...(MedCorr 2 Helpful Hints & Tips)



To help our new users and even those who have been using MedCorr 2 for some time, we have included some helpful hints and tips to make MedCorr even more easy to use.

- When entering various notes in the notes box, the user should tag their note with the date and their initials. Recent notes should be at the top of the box.
- In the date fields, you can type in 0 and it will input today's date. You can also type -1 for yesterday's date and 1 for tomorrow's date. You can type in any number between -99 and 99.
- To print an envelope or a label, generate a form or custom letter from MedCorr to MS Word using the appropriate address (requestor, patient etc.). Once the letter has generated, highlight the address portion of the letter and then click Tools, Letters and Mailings, Envelopes and Labels, then select either the Envelope or Label tab and click Print.
- Remember to scroll down on the Patient Window and Request Windows, since there are HTML links on the bottom window such as Add Request, Add Correspondence, Add Invoice / Payment and Add Disability.

PARTNER SPOTLIGHT

This page is reserved for our partners, where we will be providing general reviews and news of interest about their activities and our continuing relationships with them. As we respect our partner's right to privacy and security, we do not intend to convey any specifics about software acquisition or implementation plans. Questions about these specifics should be directed to the appropriate project managers.

A PARTNER FOR PREMIA



Visual Records has partnered with Benefits Administration & Insurance Services, LLC to release a more robust version of Premia, an insurance premium accounting software. Developed as a result of our close relationships with Third Party Administration firms over the past several decades, the software allows a Third Party Administration, insurance brokerage or agency to effectively and easily manage premium information for group coverage. Among some of its features are keeping centralized records for a variety of insurance products, controlling premium computation process and defining available benefits through product-wide and contract specific rate tables.

SIX MORE MAKES 28

Six Kaiser Permanente business services offices in Southern California have selected MedCorr as their primary ROI software. These six offices are:

- Vandever Radiology
- Zion Pathology
- Otay Mesa Psychiatric
- Vista Psychiatric
- Bostonia Psychiatric
- Point Loma Psychiatric

These offices are scheduled to install MedCorr 1.6 in 2005. In 1999, MedCorr became the accepted ROI application for Kaiser Permanente's business services offices at 22 sites in Southern California and is currently in use today.



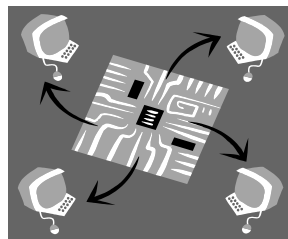
"ROI AT THEIR FINGERTIPS"

Last year, more than 500,000 requests were made from these Southern California sites.

"LIVE" SITING

In February 2005, Kaiser Permanente began using MedCorr 2.1 in 47 of its Medical Secretary Departments in Northern California. There are an estimated 330 users in these departments.

With all of these Northern California offices going "live," this will bring the total Kaiser



"MOST OF CALIFORNIA UNDER MEDCORR"

Permanente installation of MedCorr software in Northern and Southern California to roughly 75 facilities, which are estimated to process over a million requests annually.



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“Developing innovative products for your industry.”

QUOTE OF THE DAY

“An apprentice carpenter may want only a hammer and saw, but a master craftsman employs many precision tools. Computer programming likewise requires sophisticated tools to cope with the complexity of real applications, and only practice with these tools will build skill in their use.”
 – Robert L. Kruse, *Data Structures and Program Design*

THE VISUAL RECORDS STORY

Visual Records specializes in developing innovative and high-quality software products and systems for all industries. By partnering with entrepreneurs and visionaries, we launch new and successful software products.

Headquartered in Temecula, California, Visual Records combines research, experience and value with integrity and respect. For over 20 years, we have kept the following commitments:

1. **Vision:** Designing beyond what is considered "standard."
2. **Flexibility:** Working closely to deliver solutions in a timely and cost-effective manner.
3. **Integrity:** Making long-term partners through honesty, tenacity and consideration.
4. **Support:** Ensuring that our customers remain completely satisfied.

If you have any comments or suggestions about the VR newsletter, please e-mail Rebecca Phan at rebecca@visualrecords.com.

If you'd like to pass this newsletter along to a friend, it's easy. Just send an e-mail to rebecca@visualrecords.com. Please also visit our [website](#).

UPCOMING EVENTS

Come join us at **Booth #544** at the **2005 AHIMA Convention**. This year's convention is being held at the San Diego Convention Center from October 17-20, and will be a great forum for CEOs, HIMs, IT experts and users alike. We want to see you there! For more information on how to register for the convention, click this [link](#).



INDUSTRY "BUZZ"

August 21, 2005: [Protect Computer-Based Medical Devices from Viruses and Other Threats](#)

August 20, 2005: [Health and consumer groups call for an integrated health care system, USA](#)

August 18, 2005: [Physicians With Confidential Drug Research Data Should Not Be Paid Consultants, Editorial Says](#)

August 16, 2005: [US Health-care Industry HIPAA Compliance Survey Results: Summer 2005](#)

OPINION POLL

If you were to attend a convention, what type of general giveaway would be most interesting to you?

1. Visors
2. T-shirts
3. Pens
4. Coffee Mugs
5. Puzzles

Please e-mail Rebecca Phan at rebecca@visualrecords.com and let us know your thoughts / suggestions.

