

# “DISCLOSURES”

Volume II, Issue I

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**Special points of interest:**

- 2006 Progress
- Storm Tracker Update
- Party for MedCorr2
- Clifton T. Perkins' Tale of ROI

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## What Progress Lies Ahead...

Another exciting year is ahead of us, and we are hard at work developing new software products as well as enhancing our already successful products such as MedCorr.

A valuable addition to the latest MedCorr2 ROI (Release of Information) system is our web based Enterprise Reporting module. Users can access this module via a secure Internet portal.

“We have developed this module to continue to meet the needs of our clients who have requested the ability to quickly deploy and widely distribute enterprise level reports without sacrificing performance and reliability in their core application(s),” said John Schaffer, Product Manager.

“Other benefits include a user-friendly web interface, integrated security and multiple export formats which will help bring our end-users and their data together faster and more efficiently than ever before. We are very excited about the overall benefit it brings to our customers.”

In this initial release, the module will offer two categories of reports: Legal Compliance and Productivity Statistics. Other categories to be included in the future are Accounts Receivable, Cash Receipts and Disclosure Accounting.



Legal Compliance is divided into two categories: Legal Compliance Summary and Legal Compliance by Category. Users will be able to look up their legal compliance information by quarter or year.

The Productivity Statistics Summary provides request activity such as the number of requests received, processed, completed, and released as well as turnaround times, including those for copy services, providers (out to doctor) and other delays.

For any of the above reports, users will be able to export them into such formats as HTML with office web components, Excel, Web archive, Acrobat (pdf) file, TIFF, CSV (comma delimited) and XML file with report data.

If you would like more information on our Enterprise Reporting module, please call us at 877-281-6600 or email us at [sales@visualrecords.com](mailto:sales@visualrecords.com).

## ARBORAGE Magazine Features Storm Tracker in January 2006 Issue

Our storm ticket tracking and debris clean up software, Storm Tracker, was recently featured in the January 2006 issue of ARBORAGE magazine (their 4th Annual Product Guide).

ARBORAGE is a well-known tree care publication that presents tools and techniques for today's arborists.

Storm Tracker is featured in the 2005 New Product Recap section on page 18.

The software was recently used in the hurricane clean up in Tyler County, Texas, which was severely hit by Hurricane Rita in



late September 2005. The hurricane toppled trees, trapped people in their homes and left huge amounts of debris on the streets.

David McClintock of NAPCO, the contractor in charge of the clean up project in Tyler County, said, "Thanks for all the effort you put forth on this project. Your input and dedication was critical to the success of the project."

If you would like to receive a copy of this article, please email [rebecca@visualrecords.com](mailto:rebecca@visualrecords.com).

## VALENTINE'S DAY IS DOUBLY SWEET FOR KAISER FACILITY



At the Kaiser Permanente Richmond Medical Center, Valentine's Day 2006 had an extra special meaning for the Outpatient Medical Records Department. A party was held on that day to mark the one-year anni-

versary of their MedCorr2 "Go-Live" date.

A breakfast buffet was laid out for the entire staff, including all the medical secretaries, medical-legal staff, and release of information clerks, which totaled 15 employees including the Service Unit Manager, Nancy L. Windish, and Assistant Manager, Susie Hernandez.

Windish congratulated the department on a successful implementation and a great year in

which they received more than 18,000 requests, 98% of which were already completed.

The staff expressed a unanimous verdict that MedCorr2 had streamlined their processes and increased customer as well as employee satisfaction.

Visual Records extends its best wishes to the Richmond Medical Center as well as the other Northern California Kaiser facilities using MedCorr2, and we hope that you all keep celebrating for many years to come.

# PARTNER SPOTLIGHT

This page is reserved for our partners, where we will be providing general reviews and news of interest about their activities and our continuing relationships with them. As we respect our partner's right to privacy and security, we do not intend to convey any specifics about software acquisition or implementation plans. Questions about these specifics should be directed to the appropriate project managers.

## HOW MEDCORR CAME TO CLIFTON T. PERKINS: A TALE OF ROI

**Submitted By:**  
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**Services & Privacy Officer**  
**Clifton T. Perkins Hospital Center**  
**Jessup, Maryland**

Clifton T. Perkins Hospital Center, located in Jessup, Maryland, is a maximum-security psychiatric hospital, which is part of the Maryland Department of Health and Mental Hygiene, State of Maryland. It provides a comprehensive program for the evaluation and treatment of mental illness.

The mission of Clifton T. Perkins Hospital Center is: *"To perform timely pretrial evaluations of defendants referred by the judicial circuit of Maryland; provide quality assessment of and treatment for all patients; and provide maximum security custody of all patients to ensure public safety."*

The Health Information Mgt. Services Department of Clifton T. Perkins Hospital Center is responsible for the maintenance of the patient's medical record and with the onset of HIPAA, patients can now request a copy of all persons who have requested copies or who have made inquiries about their individual medical record. I knew I had to move fast



in looking for an electronic tracking system for Release of Information. Previously my departmental tracking of Release of Information requests were done by hand in which we literally had to pull each record for an accurate accounting or to do any type of monthly production reports. One of my most important criteria for the Release of Information software was simple – the program had to be user (staff) friendly. It could not be so cumbersome that my staff would be hesitant or refuse to use the program because it was too hard to learn; the program had to be adaptable to our environment and it must be one that could be placed on our server; and last but not least, it had to be HIPAA compliant.

After assessing many programs for Release of Information, I came across Visual Records and their

MedCorr program quite by accident. I contacted the main office and was quickly forwarded to Sales Representative, Tricia Jackson. Ms. Jackson was very professional and friendly and answered all my questions about the program. She immediately contacted John Schaffer in Technical Support to set up a virtual tour of the program. After taking the virtual tour of MedCorr and having our IT Director, Michael Helm review the specifications of the program, I knew this program was the one I had been looking for my department.

Our hospital purchased MedCorr in 2004 with 1 server license and 2 user licenses. We currently now have 3 user licenses and when our budget constraints allow, I will purchase another license. We now use MedCorr for both Release Of Information and Request for Information tracking.





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*“Developing innovative products for your industry.”*

**QUOTE OF THE DAY**

“When progress is looking for a partner, it doesn't turn to those who believe they are only average. It turns instead to those who are forever searching and striving to become the best they possibly can.” – A. Lou Vickery

**THE VISUAL RECORDS STORY**

Visual Records specializes in developing innovative and high-quality software products and systems for all industries. By partnering with entrepreneurs and visionaries, we launch new and successful software products.

Headquartered in Temecula, California, Visual Records combines research, experience and value with integrity and respect. For over 20 years, we have kept the following commitments:

1. **Vision:** Designing beyond what is considered "standard."
2. **Flexibility:** Working closely to deliver solutions in a timely and cost-effective manner.
3. **Integrity:** Making long-term partners through honesty, tenacity and consideration.
4. **Support:** Ensuring that our customers remain completely satisfied.

If you have any comments or suggestions about the VR newsletter, please e-mail Rebecca Phan at rebecca@visualrecords.com.

If you would like to pass this newsletter along to a friend, it's easy. Just send an e-mail to rebecca@visualrecords.com. Please also visit our website for more information on Visual Records.

**UPCOMING EVENTS**

**March 23 and 28, 2006:** Medical Record Confidentiality and the Release of Information Seminar, Ontario and Sacramento

**June 4–7, 2006:** CHIA 2006 Convention & Exhibit, Rancho Mirage, CA

For more information, go to [www.californiahia.org](http://www.californiahia.org)



**INDUSTRY “BUZZ”**

**January 13, 2006:** Internet health information beyond the reach of most elderly people

**January 20, 2006:** How do NHS nurses use Information Technology?

**February 14, 2006:** Hurricanes expose data access needs

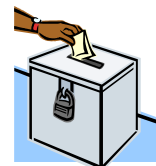


**February 16, 2006:** The Final Rule on HIPAA Enforcement that has been published in the Federal Register

**OPINION POLL**

From which media do you receive the best source for the most current health information or issues that pertain to your field?

- A. Medical Journals / Magazines
- B. Television
- C. Health Information Websites
- D. Radio
- E. Newsletters / E-newsletters
- F. Emails



Email [rebecca@visualrecords.com](mailto:rebecca@visualrecords.com) with your response / comments.