

“DISCLOSURES”

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Special points of interest:

- Traveler: Travel Advisory Software
- Visual Records Exhibiting at Governor’s Hurricane Conference
- MedCorr New Module: Form Filler
- AMG-SIU Exhibiting at HCCA Compliance Convention

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TRAVELING WISELY

Itching to do some traveling, anyone? You want to have fun but you also want to make sure you have all the proper immunizations and prescriptions before you go on your trip. How will you do this? Of course...ask your primary physician. But then, how does he know what you need?

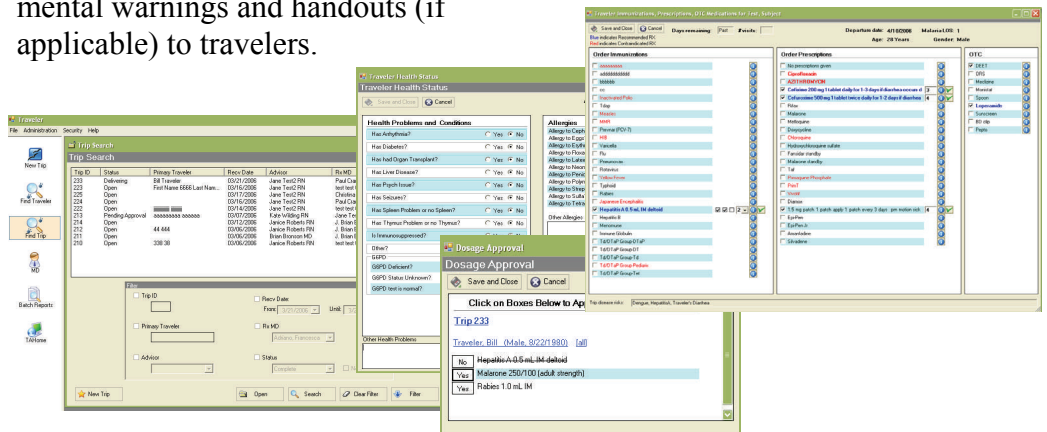
Simple...he can use our new travel advisory software, Traveler. Developed in conjunction with Kaiser Permanente’s Travel Clinic, the software system tracks a traveler’s health conditions/status and based on these conditions/status, it determines what immunizations and prescriptions the traveler needs when traveling to any country.

This enterprise solution not only tracks the above information but it also provides information about possible health risks, state departmental warnings and handouts (if applicable) to travelers.

HEALTH RECORD	
IMMUNIZATION DATES	
DIPHTHERIA	
WHOOPING COUGH	
TETANUS	
SMALLPOX	
POLIO	
INFLUENZA	
X-RAYS	
MEASLES	

The software was designed to reflect all the working levels and processes of a travel advisory program, such as granting specific rights to the Travel Administrators (usually, a Registered Nurse), who would enter the information and generate necessary forms/reports, the physicians who would approve the prescriptions and the Security Administrator who would manage users and their roles.

Healthcare providers now have a robust and secure solution to ensuring that their traveling patients are traveling as safe as possible.



Prepare Yourself: The Governor's Hurricane Conference is Here...

Do you need to better prepare yourself for the next round of hurricanes? The Governor's Hurricane Conference is here to help.

The conference's purpose is to gather individuals from public and private sectors who handle emergency management responsibilities and help them connect with individuals and organizations who specialize in hurricane planning, response, recovery and mitigation.

One of these organizations will be Visual Records, who will be an exhibitor, and displaying their storm ticket tracking and debris clean up software, Storm Tracker.

Storm Tracker was recently featured in the January and March



2006 issues of ARBORAGE magazine. It was also recently used in the hurricane clean up in Tyler County, Texas, which was severely hit by Hurricane Rita in late September 2005.

Storm Tracker has also been used by large tree service companies for

many years to assist tracking in other natural disasters such as tornados, ice storms, and bark beetle infestation and in such states as Virginia, Tennessee, North Carolina, South Carolina, Louisiana, Oklahoma, Florida, Arkansas, Mississippi, California and Georgia.

The Governor's Hurricane Conference will be held at the Broward County Convention Center, from May 8-12, 2006, in Ft. Lauderdale, Florida. It is expected to host approximately 100 exhibitors and 3,000 attendees.

Please stop by our **Booth #1101** to say hello and receive a personalized demo of our Storm Tracker product. Stay tuned for our post-convention recap and highlights.

Fill Forms All You Want...PDF style

Are you bogged down with filling numerous healthcare forms? You can save time (and your sanity) by using our new MedCorr Form Filler module.

The module, which will be incorporated into an upcoming version of MedCorr, consists of the following components/services:

- **Form Filler Module**

A new section, Documents, has been added to the Patient and Request forms, which allows a user to add a PDF form document to any of their records. The user can select from a Master Document list of forms, which has been pre-loaded

into the software. This list is created beforehand by having customers submit forms that they use regularly in their daily workflow to our company.

After the user selects a form, various fields such as employee name, social security number, employer name, or employee address will be automatically filled in on the form, using the information from the patient or request record. The user will also be able to send the form to appropriate parties as needed.

Once a PDF form has been created, it will be saved in the Documents section, so a user can open the form to view, print or revise it. If a form



is revised, the original remains in the Documents section for historical tracking.

- **Master Document Modification Service**

If customers require new form creation or modifications to existing forms, Visual Records can handle these needs through our Master Document Modification Service.

PARTNER SPOTLIGHT

This page is reserved for our partners, where we will be providing general reviews and news of interest about their activities and our continuing relationships with them. As we respect our partner's right to privacy and security, we do not intend to convey any specifics about software acquisition or implementation plans. Questions about these specifics should be directed to the appropriate project managers.

Fraud, Abuse and Waste...Oh, My!

In any business industry, those are three words you usually do not like to hear; however, if you were attending the Health Care Compliance Association's Compliance Institute this year, these words were commonplace...and better yet, attendees were specifically there to find ways to handle these important issues along with other compliance matters.

Rebecca Phan, Communications & Marketing Specialist of Visual Records, was able to attend as a special guest of AMG-SIU, a company based in Tustin, California, who was a first-time exhibitor at the HCCA Convention. Their specialty? Helping healthcare companies control and eliminate these three major problems.



Visual Records first became familiar with AMG-SIU at the AHIMA Convention 2005, where Visual Records was the exhibitor and AMG-SIU was an attendee. We discovered that forging a business partnership with



AMG-SIU would be a great idea, which is currently in the "works."

When asked how he would define "success" for his company at the convention, Dennis Demetre, CEO of AMG-SIU, said, "The key is that we inform the decision makers that there is an affordable solution available, and this solution can save them money as well as keep them in compliance."

With over 30 years of experience, closely working with HMOs, managed care organizations, self-funded employers, commercial health plans and governmental organizations, AMG-SIU provides affordable health care claims editing and fraud, waste and abuse services.

Their proven products and services include:

- Automated Claims Evaluator (ACE)

- Automated Investigation Management System (AIMS)
- Special Investigation Unit (SIU)

By using this trio of products either individually or as a combined enterprise solution, customers save money, uncover incorrect medical billing, receive comprehensive training to avoid incorrect billing, obtain data analysis and/or prepare necessary OIG SIU reports...and at the same time, remain in compliance with industry regulations.

"Our approach unifies the most effective tools and concepts for fraud control and simplifies them for our customers. If customers utilize our systems, there is a real potential to save a substantial amount of money," Jon Saltzman, CIO of AMG, said.

To find more about AMG-SIU, call them at (714) 734-5719, email at info@amg-co.com or visit their website at www.amgsiu.com.





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“Developing innovative products for your industry.”

QUOTE OF THE DAY

“All growth depends upon activity. There is no development physically or intellectually without effort, and effort means work.”

- Calvin Coolidge

THE VISUAL RECORDS STORY

Visual Records specializes in developing innovative and high-quality software products and systems for all industries. By partnering with entrepreneurs and visionaries, we launch new and successful software products.

Headquartered in Temecula, California, Visual Records combines research, experience and value with integrity and respect. For over 20 years, we have kept the following commitments:

1. **Vision:** Designing beyond what is considered "standard."
2. **Flexibility:** Working closely to deliver solutions in a timely and cost-effective manner.
3. **Integrity:** Making long-term partners through honesty, tenacity and consideration.
4. **Support:** Ensuring that our customers remain completely satisfied.

If you have any comments or suggestions about the VR newsletter, please e-mail Rebecca Phan at rebecca@visualrecords.com.

If you would like to pass this newsletter along to a friend, it's easy. Just send an e-mail to rebecca@visualrecords.com. Please also visit our website for more information on Visual Records.

UPCOMING EVENTS



May 8-12, 2006: Governor’s Hurricane Conference, Ft. Lauderdale, FL

For more information, go to www.flghc.org.

June 4-7, 2006: CHIA 2006 Convention & Exhibit, Rancho Mirage, CA

For more information, go to www.californiahia.org

INDUSTRY “BUZZ”

March 1, 2006: Creating A “Culture of Safety” in Healthcare

March 13, 2006: Bush Administration Might Seek Legislation to Require Disclosure of Hospital Price Information



April 4, 2006: Movement For Medical Privacy Grows in the USA

April 27, 2006: Payer Tests Giving Docs Patient Data

OPINION POLL

What is the best way to get your response in opinion polls?

- A. E-newsletter
- B. Survey Letter Through Mail
- C. Telephone Survey
- D. Automated Survey on Website



Email rebecca@visualrecords.com with your response / comments.