

“DISCLOSURES”

Volume 11, Issue 3

May / June 2006

GOVERNOR'S HURRICANE CONFERENCE HIGHLIGHTS

Special Points of Interest:

- Visual Records Exhibits at Governor's Hurricane Conference
- Enhanced Features on Latest Version of Storm Tracker
- Sibley Memorial Hospital selects MedCorr2
- Wood Resource Recovery selects Storm Tracker
- Visual Records Partners with Edwards Information, LLC

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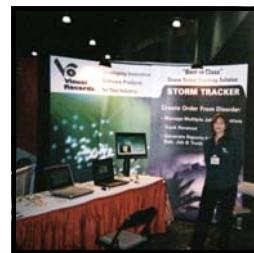
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In the beginning of May, our CEO, Bob Baddorf, and Sales Representative, Tricia Jackson, headed off to Ft. Lauderdale, Florida to attend the Governor's Hurricane Conference.

Their reason? Visual Records was excited to be one of the approximately 100 exhibitors at the conference.

Situated at Booth #1101, Bob and Tricia greeted the conference attendees and demonstrated Storm Tracker, our debris ticket tracking and storm management software.

The conference gathered individuals from public and private sectors who handle emergency management responsibilities and help them connect with individuals and organizations who specialize in



hurricane preparation, response, recovery and mitigation.

Based on our research and recommendations from contacts in the storm clean up industry, Visual Records decided that this was an ideal environment to showcase Storm Tracker and its many benefits to state, county and municipal entities along with both prime contractors and sub-contractors.

Both Bob and Tricia agree that it was a very positive experience, allowing them to speak directly to the people who understand the need for effectively managing debris tickets for hauling vegetative, C&D and mulch and removal of stumps, hangers and leaners.

Continue to Page 2 of this newsletter to read the article on the enhanced features included in the newest version of Storm Tracker.



CHECK OUT OUR NEW VERSION OF STORM TRACKER

Based on valuable input from our customers and contacts in the storm clean up industry, we have improved our debris ticket tracking and storm management software, Storm Tracker.



Storm Tracker, Version 4, now allows users to add push descriptions and landfills as well as mulch hauling and push rates for both jobs and subcontractors.

Users will also be able to enter additional ticket types such as grinding, mulch hauling, C&D

(Construction & Demolition) and push.

The latest version includes newly designed reports and contains the following enhancements:

- Additional fields allow users to enter more pertinent data for each ticket type.

- Improved layout and design of data entry windows speeds up data entry for users.

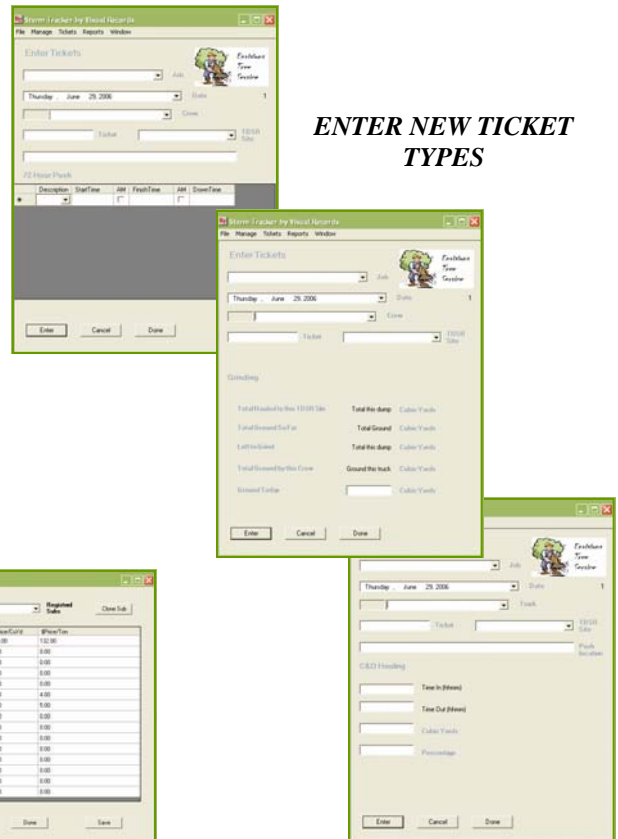
- Enhanced Security features prevent the entry of retroactive data, ensuring that prior invoice and payrolls remain static.

Please contact our office to schedule an online demonstration of Storm Tracker's newest features.

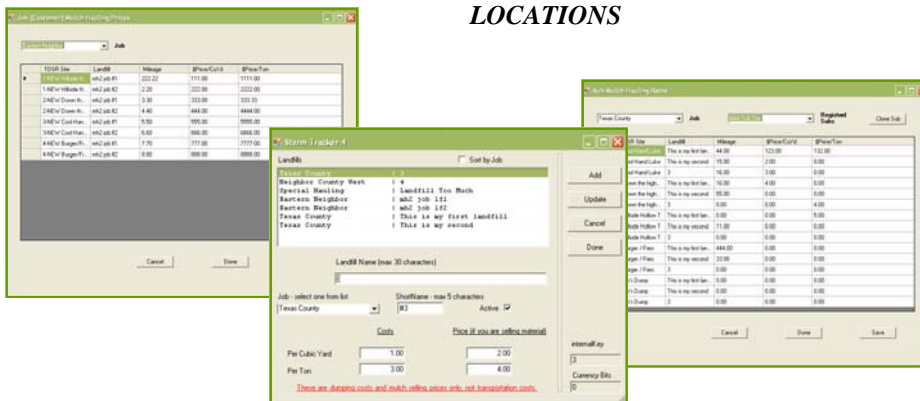
NAVIGATE WITH ENHANCED PULL-DOWN MENUS



ENTER NEW TICKET TYPES



ENTER NEW RATES AND LOCATIONS



PARTNER SPOTLIGHT

This page is reserved for our partners, where we will be providing general reviews and news of interest about their activities and our continuing relationships with them. As we respect our partner's right to privacy and security, we do not intend to convey any specifics about software acquisition or implementation plans. Questions about these specifics should be directed to the appropriate project managers.



WELCOME OUR NEW PARTNERS



We would like to welcome our new partners into the Visual Records family:

MedCorr2

- Sibley Memorial Hospital in Washington, D.C. has selected MedCorr2 to manage their Release of Information. The hospital is a non-profit, full service, acute care community hospital that serves the Washington, D.C. area.

Their mission is “to provide quality health services and facilities for the community, to promote wellness, to relieve suffering, and to restore health as swiftly, safely and humanely as it can be done, consistent with the best service we can give a the highest value for all concerned.”*

For more information on Sibley Memorial Hospital, visit their website at www.sibley.org.

Storm Tracker

- Wood Resource Recovery in Gainesville, FL has selected Storm Tracker to manage and assist with their debris and storm clean up tickets.

Since 1986, WRR has been developing new ways of recovering and processing wood waste and vegetative debris. Today, the company performs vegetative recycling and product marketing for a wide range of customers throughout the Southeastern US.* Their previous clients include Florida Department of Corrections, City of Gainesville, Florida, University of Florida, Biomass Processing Technology, Inc., Georgia-Pacific Corporation and various counties in Florida.

For more information on Wood Resource Recovery, visit their website at www.woodresourcerecovery.com.

- Visual Records has become a distribution partner with Edwards Information, LLC, a company that develops a business directory designed to help professionals be better prepared and save time and money by allowing them to quickly locate crucial but hard-to-find recovery services throughout the United States and Canada. Edwards Disaster Recovery Directory contains thousands of vendor listings organized into more than 400 categories such as data recovery, drying and dehumidification, smoke odor counteracting services, trauma counselors, salvage, emergency rentals, storm damage restoration, disaster planning software and more. The company has worked with leaders in the Disaster Recovery, Emergency Management, and Business Continuity fields to develop this comprehensive sourcebook.*

For more information on Edwards Information, LLC., visit their website at www.edwardsinformation.com or contact Doug Tanger, Publisher, at 617-264-2300.



*Information taken from Sibley and WRR websites and Edwards Information LLC's press release.



26111 Ynez Road, Suite C-2
 Temecula, CA 92591
 Phone: 951-693-1350
 Toll-Free: 800-281-6600
 Fax: 951-693-5154
 sales@visualrecords.com
 www.visualrecords.com

“Developing Innovative Software Products for Your Industry.”

QUOTE OF THE DAY

“The most important thing in communication is to hear what isn't being said..”

- Peter Drucker

THE VISUAL RECORDS STORY

Visual Records specializes in developing innovative and high-quality software products and systems for all industries. By partnering with entrepreneurs and visionaries, we launch new and successful software products.

Headquartered in Temecula, California, Visual Records combines research, experience and value with integrity and respect. For over 20 years, we have kept the following commitments:

1. **Vision:** Designing beyond what is considered "standard."
2. **Flexibility:** Working closely to deliver solutions in a timely and cost-effective manner.
3. **Integrity:** Making long-term partners through honesty, tenacity and consideration.
4. **Support:** Ensuring that our customers remain completely satisfied.

If you have any comments or suggestions about the VR newsletter, please e-mail Rebecca Phan at rebecca@visualrecords.com.

If you would like to pass this newsletter along to a friend, it is easy. Just send an e-mail to rebecca@visualrecords.com. Please also visit our website for more information on Visual Records.

UPCOMING EVENTS

July 11 to 13, 2006: Workforce Innovations 2006, Anaheim, CA

For more information, go to www.workforceinnovations.org.



July 15 and 16, 2006: AHIMA Leadership Conference, Chicago, IL

October 7 to 12, 2006: AHIMA 78th Convention & Exhibit, Denver, CO

For more information, go to www.ahima.org.

INDUSTRY “BUZZ”

May 4, 2006: Medicare Drug Information Hotline Full Of Mistakes

May 10, 2006: Scientists Develop ENDEAVOUR - A Computer Program For Identifying Disease Genes

June 7, 2006: Leading Health And Technology Companies Form Alliance To Improve Personal Health Through Connected Devices

June 25, 2006: Don't Use Mobile Phone During Storms, Warn Doctors

June 27, 2006: HIPAA Privacy Rule: Disclosures for Emergency Preparedness - A Decision Tool

OPINION POLL

What is the best way for you to keep in touch with our newest developments and to receive information about our company?

- A. Newsletter
- B. Website
- C. Mailings (Brochure, Postcard, Letter)
- D. Phone Call

Email rebecca@visualrecords.com with your response / comments.

