

“DISCLOSURES”

Volume IV, Issue 3

July - September 2008

Special Points of Interest:

- Storm Tracker News
- MedCorr 2.7 Upgrade Update
- YMCA-CRM System

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STORM TRACKER CLIENTS VERY BUSY THIS YEAR...WHERE HAS OUR SOFTWARE TRAVELED ?

Our Storm Tracker clients have been very busy with several, major cleanup projects this year as a result of more severe storms and hurricanes striking our shores as opposed to last year.

Most recently, Hurricanes Gustav, Hanna and Ike have left a devastating effect in Louisiana, Texas and many other states in the Midwest, amounting to billions of dollars of damage and millions of pounds of debris.

However, armed with Storm Tracker, our Debris Management System, our clients have been well prepared to handle these considerable cleanup projects. The projects have ranged from hauling vegetative debris, grinding, push and TDSR management.

The following is a list of some of the places that Storm Tracker has traveled:

- Macon, Georgia where an EF3 Tornado struck on Mother’s Day (May 11)
- Carrollton, Texas where a major storm struck on April 10
- Clay County, Atlanta Beach, and Jacksonville Beach, Florida where Tropical Storm Fay struck in August

- Various areas in Louisiana where Hurricane Gustav struck in September

Some of the cleanup projects are still in progress. Even though Hurricane Gustav struck Louisiana in the beginning of September, our client is still working on picking up vegetative debris and performing grinding on behalf of the LADOT (Louisiana Department of Transportation). The damage is rather extensive; therefore, they will probably remain for another few weeks.

Storm Tracker was also used last year in several severe snow storms that struck Oklahoma.

Hurricane experts are predicting three big storms for October. Click the link below to read the forecast published by Philip J. Klotzbach and William M. Gray of the Department of Atmospheric Science at Colorado State University:

<http://hurricane.atmos.colostate.edu/forecasts/2008/oct2008/oct2008.pdf>

We want to send everyone who has been affected by the recent storms and hurricanes our well wishes and hope for a speedy recovery process.

Kaiser Southern California Users “Up and Running” with MedCorr 2.7

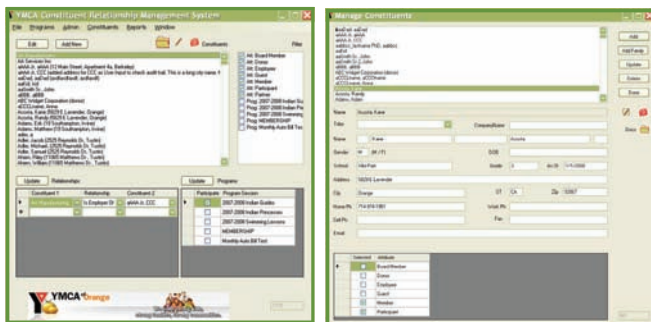
It's been a few months since our Kaiser Permanente medical correspondence, insurance and psychiatric release of information (ROI) users have been upgraded from MedCorr1 to MedCorr 2.7, and we are happy to report that their adjustment to the upgraded software has gone quite smoothly. This project, which was finished in the middle of July, included converting data from MedCorr1 into the new system, training over 330 users, and assisting and coordinating installation with Kaiser

IT. As always, our staff was ready to lend a helping hand to our users after the project was finished such as answering questions and resetting passwords that were disabled due to incorrect logins, reflecting the proficiency of our Security module.

Best of all, we have two new sites that are going to start using MedCorr 2.7: a mental health facility in West Covina and a medical records facility in Moreno Valley.

New Custom CRM System Created for YMCA of Orange

Visual Records is happy to announce that YMCA of Orange has started to use our new CRM (Constituent Relationship Management) software system that was custom designed for their non-profit organization. YMCA of Orange, which services Anaheim Hills, El Modena, Orange, Olive, Santiago Canyon and Villa Park, was in need of a CRM software system that managed and tracked their different constituents (such as members, donors and board members) as well as their involvement in the various programs that the organization offers.



The software system not only tracks and manages constituent profile / contact information and participation in program sessions, but it also manages attendance and payment transactions and provides automated invoicing and auto billing. Foundational information such as Attributes, Relationship Types, Program Types, Program Period Types, Transaction Types and Payment Types can be easily entered in the system by a director or

manager. In addition, there are various reports that the user can generate and print, which deal with accounts receivables, mailing statements, sign in sheets and membership.

Dolores Marikian, CEO of YMCA of Orange, said, *“Our new CRM system is extremely user-friendly and our staff has found it very easy to transition to the new system. The Visual Records staff has been very responsive to our questions and suggestions and I could not be happier with the service they have provided.”*

A powerful feature of the system is the Excel Open option, which accesses a spreadsheet containing queries to all the database tables. By accessing these database tables, users can create their own custom Excel reports and pull specific data they need into these reports. These Excel reports can then be submitted to the appropriate organizations such as the Department of Education. As with all our other software systems, the YMCA-CRM also comes with a security feature that allows management to add new users and determine their security roles.

We are fortunate to be able to work with such a fine organization such as YMCA of Orange and would like to thank the YMCA staff for their excellent feedback. Our collaboration has produced a robust and effective CRM system that the organization can rely on. If you would like more information on YMCA of Orange, please visit their website at www.ymcaoforange.org.



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*“Developing Innovative Software
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QUOTE OF THE DAY

“Perseverance is a great element of success. If you only knock long enough and loud enough at the gate, you are sure to wake up somebody.”

– Henry Wadsworth Longfellow

THE VISUAL RECORDS STORY

Visual Records specializes in developing innovative and high-quality software products and systems for all industries. By partnering with entrepreneurs and visionaries, we launch new and successful software products.

Headquartered in Murrieta, California, Visual Records combines research, experience and value with integrity and respect. For over 20 years, we have kept the following commitments:

1. **Vision:** Designing beyond what is considered "standard."
2. **Flexibility:** Working closely to deliver solutions in a timely and cost-effective manner.
3. **Integrity:** Making long-term partners through honesty, tenacity and consideration.
4. **Support:** Ensuring that our customers remain completely satisfied.

If you have any comments or suggestions about the VR newsletter, please e-mail Rebecca Phan at rebecca@visualrecords.com.

If you would like to pass this newsletter along to a friend, it is easy. Just send an e-mail to rebecca@visualrecords.com. Please also visit our website.

UPCOMING EVENTS

October 11 to 16, 2008: AHIMA National Convention, Washington State Convention and Trade Center, Seattle, WA

For more information, please visit www.ahima.org.

October 27 to 29, 2008: 7th Transforming Healthcare Through Health Information Technology Summit, Sofitel Los Angeles, Beverly Hills, CA

For more information, please visit <http://www.ccsexpo.com/fallccs.html>

November 13 to 15, 2008: TCI Expo 2008, Midwest Airlines Center, Milwaukee, WI

For more information, please visit www.tcia.org.

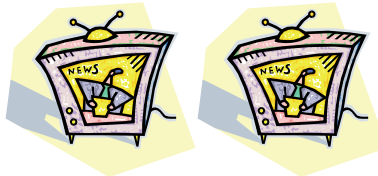
INDUSTRY “BUZZ”

July 3, 2008: Computer Games Help People with Dementia

August 18, 2008: Learning Across Life Span Via Video Games

August 26, 2008: High-tech Innovations Needed To Help Prevent Economic Crisis In Health Care And Improve Quality

September 22, 2008: Wireless Enabled Cardio Implants Serving As Flagship Application For Remote Patient Monitoring



PRODUCT- RELATED LINKS

MedCorr

Google Makes No-Cost Online Medical Records Service Available To Public

<http://www.medicalnewstoday.com/articles/108183.php>

Storm Tracker

Why Disasters Are Getting Worse
http://news.yahoo.com/s/time/20080904/us_time/whydisastersaregettingworse; ylt=AhnbbKSFGNniAybWog1B2oIDW7oF

Traveler

UK Travelers To Africa And Asia Continue To Ignore Health Messages About Preventing Malaria

<http://www.medicalnewstoday.com/articles/114003.php>