

# “DISCLOSURES”

Volume V, Issue I

January - March 2009

## Special Points of Interest:

- Software Decisions
- Storm Tracker's Use So Far
- MedCorr 2.8 Deployment

## Inside This Issue:

<i>Making Sound Software Solutions in Today's Economy</i>	1
<i>Storm Tracker's Progress</i>	2
<i>MedCorr 2.8 to be Deployed Soon</i>	2
<i>Quote of the Day</i>	3
<i>Upcoming Events</i>	3
<i>Industry Buzz</i>	3
<i>Product-Related Links</i>	3

## Making Sound Software Decisions In Today's Economy

It is a hard thing to face but many of you may already be feeling the pain of the current tough economic trend as budgets get tighter but your business needs remain. This pain may be in the form of cutbacks to your workforce. The important question is what happens to those who are left? Usually, they must work twice as hard to ensure that the responsibilities left behind are being taken care of and that the business keeps running smoothly.

These challenges can be overcome by using the right technology and service...areas that Visual Records can help you with. If you are still handcuffed to inefficient spreadsheets or ancient databases, please call us! We will create multi-user, commercial grade software tools specifically designed for your company or industry that will speed up your current processes and increase the efficiency of your employees.

One of the first departments to feel the trimming may be your internal IT staff. One viable option to this dilemma is smart sourcing. Our team of experts will be there to assist whether the need is a new Crystal report or a SQL database that needs tweaking. Contact our sales department to set up

a support/maintenance agreement that will fit your budget. Both annual and hourly terms are available.

Looking for a new source of revenue? Think eCommerce. If you have something of value to promote, either product or service, let us set up a secure, online storefront for you. The internet can open up a whole new, untapped market for your business if managed correctly. Diving into the deep end of search engine submission without assistance can mean the difference between your business sinking or swimming!

As a company that prides itself on developing innovative software products and providing consulting services for all industries, we understand the best ways that technology can cut costs and improve efficiency for your business (small or large). By choosing the right technology tools and resources, you will be able to prevail through these tough times.



## *Storm Tracker's Progress*

With severe storms hitting different parts of the United States these past few months, our Storm Tracker software product is still in use, helping storm cleanup companies manage their disaster recovery projects. Most recently, our debris management system has been utilized on cleanup jobs in Kentucky and Kansas for vegetative hauling and grinding.

Having our clients use Storm Tracker on a regular basis with different types of jobs has proven to be invaluable in the development of our software, since they provide much needed insight into the requirements for certain jobs. Being in the disaster recovery industry for several years, we have discovered that each job is unique and have modified our software to be more robust and flexible. We also communicate regularly with contacts we have made through the years, either "on the job," or through attending conferences such as the Annual Governor's Hurricane Conference.

This year marks the twenty-third year for the Governor's Hurricane Conference, which is scheduled from May 10 to 15 at the Greater Fort Lauderdale / Broward County Convention Center. Visual Records attended this conference for the last three years; however, due to commitments to other projects, we will not be able to attend or exhibit this year.



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If you would like more information about this conference, please visit their website at [www.flghc.org](http://www.flghc.org). This year, the topics include Business and Industry, Communications and Public Information, Emergency Management, Emergency Services, Health and Human Services, Logistics and Resource Support, Policy and Planning and Recovery and Mitigation.

## *MedCorr 2.8 to be Deployed Soon*



We are happy to report that our Release of Information (ROI) software system, MedCorr, Version 2.8, should be deployed soon. Currently, the software is going through the Quality Assurance Testing phase. We expect that the testing will go well and the upgrade will be deployed in a month or so to all the Kaiser facilities in Southern and Northern California.

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This upgrade has been one of our major projects due to the more than 50 enhancements that have been designed into the program. Due to the increasing volume of sites using our ROI application, we thought it would be a perfect time to implement this upgrade this year.

Another important new feature in this upgrade is our MedCorr Form Filler module, which automatically enters certain patient or request information on a selected document.



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*“Developing Innovative Software  
Products for Your Industry”*

### QUOTE OF THE DAY

*“Character is forged in the smallest of  
struggles. Then, when the big chal-  
lenges come, we’re ready.”*

*– Waiter Rant*

### THE VISUAL RECORDS STORY

Visual Records specializes in developing innovative and high-quality software products and systems for all industries. By partnering with entrepreneurs and visionaries, we launch new and successful software products.

Headquartered in Murrieta, California, Visual Records combines research, experience and value with integrity and respect. For over 20 years, we have kept the following commitments:

1. **Vision:** Designing beyond what is considered "standard."
2. **Flexibility:** Working closely to deliver solutions in a timely and cost-effective manner.
3. **Integrity:** Making long-term partners through honesty, tenacity and consideration.
4. **Support:** Ensuring that our customers remain completely satisfied.

If you have any comments or suggestions about the VR newsletter, please e-mail Rebecca Phan at [rebecca@visualrecords.com](mailto:rebecca@visualrecords.com).

If you would like to pass this newsletter along to a friend, it is easy. Just send an e-mail to [rebecca@visualrecords.com](mailto:rebecca@visualrecords.com). Please also visit our website.

### UPCOMING EVENTS

**April 4 to 8, 2009:** HIMSS Annual Conference & Exhibition, McCormick Place, Chicago, IL

For more information, please visit [www.himssconference.org](http://www.himssconference.org).

**April 6 to 10, 2009:** National Hurricane Conference, Austin Convention Center, Austin, TX

For more information, please visit [www.hurricanemeeting.com](http://www.hurricanemeeting.com).

**April 26 to 29, 2009:** HCCA Compliance Institute, Caesars Palace, Las Vegas, NV

For more information, please visit [www.compliance-institute.org](http://www.compliance-institute.org).

**May 10 to 15, 2009:** 23rd Annual Governor's Hurricane Conference, Greater Fort Lauderdale / Broward County Convention Center, Ft. Lauderdale, FL

For more information, please visit [www.flghc.org](http://www.flghc.org).

### INDUSTRY “BUZZ”

**January 28, 2009:** 101 Wireless Healthcare Applications Go Online

**February 19, 2009:** ‘Badly Fragmented’ Forensic Science System Needs Overhaul

**March 10, 2009:** Economic Stimulus Package Highlights Role Of IT In Outpatient Care

**March 23, 2009:** The Universal Language Of Music



### PRODUCT- RELATED LINKS

#### MedCorr

House Urged To Maintain Practical, Commonsense Protections In Health Information Technology For Economic And Clinical Health Act, “HITECH Act”

<http://www.medicalnewstoday.com/articles/136472.php>

#### Storm Tracker

California Endures Nasty Storm To Start The New Year

<http://www.medicalnewstoday.com/articles/93151.php>

#### Traveler

Cherry-Flavoured Malaria Drug Launched For Children In Africa

<http://www.medicalnewstoday.com/articles/143286.php>